

News Release

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www.calgoncarbon.com

# CALGON CARBON ANNOUNCES FIRST QUARTER RESULTS

PITTSBURGH, PA – May 8, 2014 – Calgon Carbon Corporation (NYSE: CCC) announced results for the first quarter ended March 31, 2014.

Income from operations for the first quarter of 2014 was \$15.6 million versus \$15.0 million for the first quarter of 2013. Net income of \$9.8 million for the first quarter of 2014 was comparable to net income for the first quarter of 2013. On a fully diluted share basis, earnings per common share for both the first quarter of 2014 and the first quarter of 2013 were \$0.18.

Net sales for the first quarter of 2014 were \$131.6 million, versus \$135.0 million for the comparable period in 2013, a decline of 2.5%. Currency translation had a \$0.5 million negative impact on sales for the first quarter of 2014 due to the weaker yen.

For the first quarter of 2014, sales for the Activated Carbon and Service segment declined 1.0% as compared to the first quarter of 2013. The slight decrease was due to lower sales of activated carbon products and services in the municipal drinking water market in the U.S., the environmental air market in Asia, and the industrial process market in Europe. These decreases were largely offset by higher demand in all three regions for granular activated carbon in the food market. Sales of activated carbon used in respirators also increased in the first quarter of 2014.

Equipment sales declined 24.7% in the first quarter of 2014 versus the comparable period of 2013 due to lower revenue from ballast water treatment and traditional UV systems.

The \$1.2 million, or 54.0%, increase in consumer sales for the first quarter of 2014 was attributed to higher demand for the Company's activated carbon cloth from a single, large customer.

Net sales less the cost of products sold (excluding depreciation and amortization), as a percentage of net sales for the first quarter of 2014 was 33.6%, versus 31.6% for the first quarter of 2013. The improvement was attributable to several factors, including price increases on activated carbon and service products that were initiated in 2013 and the positive impact of the Company's global cost improvement program.

Selling, administrative and research expenses for the first quarter of 2014 were \$21.6 million versus \$20.9 million for the comparable period of 2013. The increase was due to an SAP re-engineering project that should significantly improve the functionality of our enterprise resource planning system (ERP) when it is completed in 2015.

The income tax rate for the first quarter of 2014 was 34.4% versus 30.4% for the first quarter of 2013. The lower tax rate for the first quarter of 2013 was due to activity related to the company's Datong, China, subsidiary which was sold in March of 2013.

Commenting on the quarter, Randy Dearth, Calgon Carbon's Chairman, President and Chief Executive Officer, said, "I am pleased with our first quarter results and our operating income improvement year-over-year. The significant increase in margin in the first quarter of 2014 as compared to last year's first quarter clearly demonstrates that our strategic initiatives continue to be effective in building a stronger Calgon Carbon."

Mr. Dearth continued, "Sales in the second quarter are typically strong, and based on April's actual sales, as well as pending and forecasted orders, the second quarter of 2014 could be one of the best sales quarters in our Company's history."

#### Pure Water. Clean Air. Better World.

Calgon Carbon Corporation (NYSE:CCC) is a global leader in innovative solutions, high quality products and reliable services designed to protect human health and the environment from harmful contaminants in water, and air. As a leading manufacturer of activated carbon, with broad capabilities in ultraviolet light disinfection, the Company provides purification solutions for drinking water, wastewater, pollution abatement, and a variety of industrial and commercial manufacturing processes.

Calgon Carbon is the world's largest producer of granular activated carbon and supplies more than 100 types of activated carbon products - in granular, powdered, pelletized and cloth form – for more than 700 distinct applications. Headquartered in Pittsburgh, Pennsylvania, Calgon Carbon Corporation employs approximately 1,100 people at more than 15 manufacturing, reactivation, and equipment fabrication facilities in the U.S., Asia, and in Europe, where Calgon Carbon is known as Chemviron Carbon. The company also has more than 27 sales and service centers throughout the world.

For more information about Calgon Carbon's leading activated carbon and ultraviolet technology solutions for municipalities and industries, visit www.calgoncarbon.com.

This news release contains historical information and forward-looking statements. Forward-looking statements typically contain words such as "expect," "believe," "estimate," "anticipate," or similar words indicating that future outcomes are uncertain. Statements looking forward in time, including statements regarding future growth and profitability, price increases, cost savings, broader product lines, enhanced competitive posture and acquisitions, are included in the company's most recent Annual Report pursuant to the "safe harbor" provision of the Private Securities Litigation Reform Act of 1995. They involve known and unknown risks and uncertainties that may cause the company's actual results in future periods to be materially different from any future performance suggested herein. Further, the company operates in an industry sector where securities values may be volatile and may be influenced by economic and other factors beyond the company's control. Some of the factors that could affect future performance of the company are higher energy and raw material costs, costs of imports and related tariffs, labor relations, availability of capital and environmental requirements as they relate both to our operations and to our customers, changes in foreign currency exchange rates, borrowing restrictions, validity of patents and other intellectual property, and pension costs. In the context of the forward-looking information provided in this news release, please refer to the discussions of risk factors.

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## Calgon Carbon Corporation

## **Condensed Consolidated Statements of Comprehensive Income**

(Dollars in thousands except per share data) (Unaudited)

(Unaudited)	Quarter Ended March 31,	
	2014	2013
Net Sales	<u>\$131,632</u>	\$135,040
Cost of Products Sold (Excluding Depreciation)	87,463	92,415
Depreciation and Amortization	7,029	6,747
Selling, Administrative & Research	21,642	20,928
Restructuring	(103)	(24)
	116,031	120,066
Income from Operations	15,601	14,974
Interest Expense - Net	(99)	(53)
Other Expense - Net	(546)	(828)
Income Before Income Tax Provision	14,956	14,093
Income Tax Provision	5,147	4,279
Net Income	9,809	9,814
Other Comprehensive Income (Loss), Net of Tax Foreign Currency Translation Derivatives Employee Benefit Plans	124 (206) 202	(6,288) 574 (378)
Comprehensive Income	\$ 9,929	\$ 3,722
Net Income per Common Share Basic Diluted	\$.18 \$.18	\$.18 \$.18
Weighted Average Shares Outstanding (Thousands) Basic	53,608	53,620
Diluted	54,525	54,200

## Segment Data (unaudited):

(in thousands)

Segment Sales	1Q14	1Q13	
Activated Carbon and Service	117,724	118,897	
Equipment	10,467	13,908	
Consumer	3,441	2,235	
Net Sales	\$ 131,632	\$ 135,040	
Segment			
<u>Operating Income (loss)*</u>	1Q14	1Q13	
Activated Carbon and Service	22,669	20,899	
Equipment	(987)	393	
Consumer	845	405	
Income from Operations *	\$ 22,527	\$ 21,697	

\*Before depreciation and amortization and restructuring.

## Calgon Carbon Corporation Condensed Consolidated Balance Sheet

(Dollars in thousands) (Unaudited)

	March 31, 2014		Dec	December 31, 2013	
Assets					
Current assets:					
Cash and cash equivalents	\$	36,215	\$	32,942	
Receivables		100,349		96,996	
Inventories		108,621		109,517	
Other current assets		40,360	. <u> </u>	41,995	
Total current assets		285,545		281,450	
Property, plant and equipment, net		266,949		266,849	
Other assets		41,702		41,779	
Total assets	\$	594,196	\$	590,078	
Liabilities and Shareholders' Equity					
Current liabilities:					
Short-term debt	\$	3,612	\$	2,172	
Other current liabilities		73,164		80,024	
Total current liabilities		76,776		82,196	
Long-term debt		52,043		32,114	
Other liabilities		58,353		59,263	
Total liabilities		187,172		173,573	
Total shareholders' equity		407,024		416,505	
Total liabilities and shareholders' equity	\$	594,196	\$	590,078	